



## On-Line Insurance Leader Boosts Service with Powerful New Website

*Greater Speed, Ease of Use Boost Customer Productivity with new website.*

CARROLLTON, TX (PRWEB) January 23, 2006 -- The Combined Group, a pioneer in on-line insurance services, just made it easier for commercial lines agencies nationwide to use its breakthrough Web-based services to get simultaneous, real-time quotes from multiple carriers using its powerful new Website.

“Our QuoteExpress™ systems have blazed the trail for eAggregator business, and now we’re taking it to the next level with improved technology,” Blake Stock, Combined CEO, said. “The enhanced navigational capabilities and clean design make it easier and faster to use, and that means far greater efficiencies for our customers.”

The Combined Group might be described as an “agency’s agency”. They help insurance agencies throughout the United States get quotes from multiple carriers in a matter of minutes so they can be competitive in an industry with increasingly tight operating margins. The average elapsed time is less than four minutes from the time an agent begins the on-line application process until quotes come back from a variety of leading carriers.

Stock says having a portfolio of leading insurers, including St. Paul Travelers, The Hartford, Safeco Insurance, CNA, Zurich, Nautilus Insurance, USLI, St Paul Travelers E&S and Service Lloyds, is crucial to the platform’s success. These carriers are experiencing profitable growth in the small account business segment, which is attracting more carriers to the offering. The Combined Group offers agents a broad range of quotes in minutes through its QuoteExpress™ suite of services – CompExpress™, CommercialAutoExpress™, BOPEXpress™ and E&SEXpress™ – a task that took weeks without the Internet.

With The Combined Group’s business model built for the Internet, a fast, intuitive Website is essential. “Speed and ease of use are the key elements,” Stock said. “Our former Website didn’t give us what we needed, but our new one really does the job. The old site was a C+, but our new one is a solid A.”

The new site, designed and developed by Web Solutions Texas, also offers simple, but powerful navigation tools, such as the Territory Map. Agents can click on a map of the United States and immediately see which companies write business in any given state and what lines of coverage they provide, then begin the fast quote process.

Web Solutions Texas owner Michael Burns said his company also is optimizing The Combined Group site for search engines to drive more traffic to it. “We’re really excited about the way this site has been received by customers of The Combined Group. That’s the bottom line for us.”

### About The Combined Group

The Combined Group is a leading provider of on-line insurance services. The company provides commercial insurance products, claims management, risk management and premium finance services that increase productivity for insurance agencies throughout the United States. The Combined Group’s QuoteExpress™ service provides real-time rating for commercial lines business including workers comp, BOP, commercial auto, mono line property and general liability, and excess and surplus. Its technology subsidiary, Quantum Integrated Systems, provides software development for leading carriers and agencies nationwide. Corporate Website: [www.combinedgroup.com](http://www.combinedgroup.com).

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